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| **Peavey’s Strategic Questioning Toolbox**  **Probing Questions** | | |  |
| **First level**  ***Describing the issue*** | | |  |
| **Focus questions**  Identify the situation and the key facts necessary to understand the situation | *What are you concerned about?*  *What are the issues?* |  |  |
| **Observation questions**  Information regarding the situation | *What do you see?*  *What information do you have?* |  |  |
| **Feeling questions**  Emotions and health, body sensations | *How do you feel about the situation?*  *How does this affect you?* |  |  |
| **Second level**  ***Digging deeper*** | | |  |
| **Visioning questions**  Identifying one’s ideals, dreams  and values | *How would you like it to be?* |  |  |
| **Change questions**  How to get from the present situation to a more ideal situation | *What will it take to bring the current situation towards the ideal?*  *What exactly needs to change?* |  |  |
| **Options questions**  Alternatives that come from the vision and ways things need to change | *What are the alternatives and the consequences?*  *What obstacles could there be?* |  |  |
| **Involvement questions**  Identifying one’s interests, potential contribution and support to act | *What can you do?*  *What support do you need?* |  |  |
| **Personal action questions**  Actual specifics of what, how and when to do it | *Who do you need to talk to for this to happen?*  *How can you get others together to work on this?*  *What are your next steps?* |  |  |